



Window of Opportunity: Improve Your Sales Performance in the Home Improvement Industry

Mr Grant Winstead

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As an author, speaker, business coach and sales trainer there is nothing Grant Winstead likes better than helping companies and salespeople succeed. That's what led him to start his business as a sales trainer and executive business coach. Before embarking on an independent consultant career, he spent 20 years as the owner of a home improvement company. Sales and marketing has always been his passion and forte. Now, he's ready to share the experience he gained knocking on 30,000 doors over a 20-year career. These sales techniques are not merely 'closing tactics' but a comprehensive, disciplined sales approach that produces sustained close-rate improvements and reduced order cancellations. Properly applied, this system (the Success Sales System That Never Fails™) will deliver sales.

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