



Write Your Own Business Contracts: What Your Attorney Won't Tell You (Successful Business Library)

E. Thorpe Barrett

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Write Your Own Business Contracts: What Your Attorney Won't Tell You is an easy-to-read guide that helps you lower your legal costs by explaining the "dos" and "don'ts" of contract writing. The book gives you useful cost-saving tips on how to work with your attorney and get the most value for the least amount of billable time.

The book features examples of actual agreements (both good and bad) with detailed, point-by-point discussions about what makes a given agreement worthwhile or dangerous. You'll also learn techniques (and actual wording) for making a written contract consistent and presenting a well-structured deal.

The book also helps you:

- * Gain a working knowledge of the various types of business agreements
- * Form and maintain a corporation
- * Know when to use and when to avoid standard clauses
- * Prepare for the unexpected by "what-iffing" your contract

Ideal for:

- * Attorneys
- * Owners or Managers of Small Business
- * Suppliers, Distributors, and Sales Representatives
- * Educators
- * Banks, Venture Capitalists, and Landlords
- * Business Consultants and Service Representatives

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