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Never Trust Any Salesperson

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Never Trust Any Salesperson Jerome Berger

A must-read! Unlike any other book about the sales profession, this tell-all hands-on book guides you through the "sales maze" with critical information needed to purchase important items, ALWAYS with your self-interest first and foremost. You will obtain the basic comprehensive knowledge needed to intelligently screen every salesperson you speak with, to determine if they are truly looking out for you. * Discover how to always think of yourself, first, when making major purchases. * Learn how to negotiate, and purchase at a fair market price. * Protect yourself against crafty, deceitful, dishonest, ruthless, unscrupulous salespeople who don't work in your self-interest. * Major purchases for your home. * Important services for your home. * Big ticket purchases such as cars and boats. * Real Estate: Residential, commercial, mortgatges. * Annuities, insurance, funerals.

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