



The Sid Kess Approach: Sixty Years of Best Practices in Tax, Education, Careers and Life

Jim Carberry

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The AICPA created this book to celebrate Sid Kess' many contributions to the CPA profession and, more importantly, to capture Sid's unique approach. The book explores the question of how one man has done so much and impacted so many people. The answers to this question provide distinct methods that all CPAs can apply to their practices and to their lives.

Based on interviews with Sid, this book delves into Sid's 5 core approaches and details how to pursue them:

Truly put people first; build and maintain core knowledge and expertise; be imaginative and act on your ideas; maximize your potential; find and connect with people.

Over 70 contributions from Sid's colleagues, students and friends describe Sid's use of these approaches to further careers, foster client relationships, teach successfully, and create happiness.

No matter where you are in your career, *The Sid Kess Approach* will inspire you to be a better practitioner and more generous person.

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