



101 Crucial Lessons They Don't Teach You in Business School

Chris Haroun

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Forbes calls this book 1 of 6 books that all entrepreneurs must read right now (along with Peter Thiel's book and the 7 Habits of Highly Effective People). In this book you will learn how to get a meeting with anyone. You will learn how to take your career to the next level. You will learn how to reinvent yourself in ways that you never thought was possible! Chris Haroun has had the opportunity in his career to meet with the top CEOs, entrepreneurs and investors in the world, including Warren Buffett, Bill Gates, Marc Benioff, and the CEOs of most large technology companies. This book is an amalgamation of business advice that Chris has compiled from his many meetings with successful business people over the past two decades as well as observations of why brilliant entrepreneurs like Steve Jobs or Mark Zuckerberg have become incredibly successful. Business schools do a good job of providing students with theoretical and practical frameworks that can be applicable to real world problems but business schools often miss teaching students some of the most crucial business lessons like how to network or how to find customers or how to get a job!

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